



# Doing Business in the Philippines

**5 DAY TRIP TO MANILA 28 MAY – 3 JUNE 2016**

## WHY THE PHILIPPINES?

- Significant cost savings
- Large, diverse and highly skilled labour force
- Similar time zone
- Easy communication
- Excellent infrastructure
- Tax incentives
- 7.5 hour flight ex Sydney

We are experienced and reduce the complexity involved in establishing operations offshore.

## THE STUDY MISSION

Our study missions are primarily focused on identifying opportunities to increase profitability by establishing operations in the Philippines. They are tailored to suit the particular needs and industry of the attendees.

Establishing your own operations (as opposed to simply leasing seats) provides the greatest level of control including in the area of recruitment, systems integration, training and culture.

If you are interested in 'leasing' of seats or personnel, we can cover the opportunities and issues surrounding this as well. The study trip provides attendees with an insight into the business, political and cultural environment and the opportunities that exist.

Included in our busy schedule are visits to Australian owned businesses in Manila, introductions to other Australian business people and networks in Manila relevant to your business, and attendance at presentations regarding all operational, regulatory, legal and logistical aspects of establishing business in the Philippines. Our schedule allows time to interview potential candidates to determine the suitability for your business.

## ITINERARY AND COST

- Departs Australia Saturday 28 May
- Two full days of seminars, meetings, office inspections
- Free time in Manila or schedule interviews with potential staff (at extra cost)
- Cost \$4,000 plus GST, per person
- We recommend New World Hotel Makati or Shangri-La Makati Hotel

Places are limited – please contact Phil Jaquillard  
for more information – [phil@jmconsult.com.ph](mailto:phil@jmconsult.com.ph)

